

TRAINING UPDATE

ImarkU

\$800 ImarkU Bluebucks earned in 2021
130 hours of training completed in 2021,
581 Imark courses completed in 2021



Spring Into Training - Shout out to Top 5

Rod Laboone - Greenville
Gary Robbins - Greenville
Ryan Marshall - Downtown
Todd Lankford - Concord
Jonathan Costello - Greenville

IMARK Expo Videos

1825 vendor videos watched
152 hours of training

Imark Expo - Shout out to Top 5

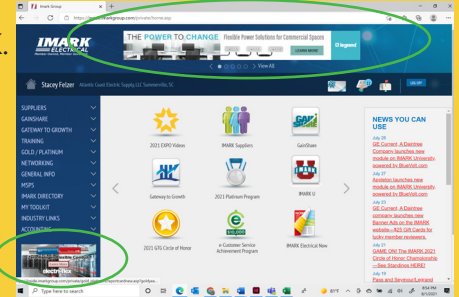
Todd Lankford - Concord
Ryan Marshall - Downtown
Eric Patterson - Greenville
Matt Wolpert - Greenville
Jeff Kozoil - Downtown



Congrats to the ACES team for racking up some impressive training stats during the first half of 2021. The focus has been on increasing our product knowledge and supporting our relationship with Imark vendors. Look for more opportunities to participate in training events in the second half of 2021. While we get ready to launch an NAED focus let's take advantage of the IMARK Expo videos posted on the IMARK home screen. If you view 35 videos not previously viewed from July 28 to August 11 you will receive a \$25 gift card and increase your product knowledge in the process.

NEW IMARK MODULES AND BANNER ADS

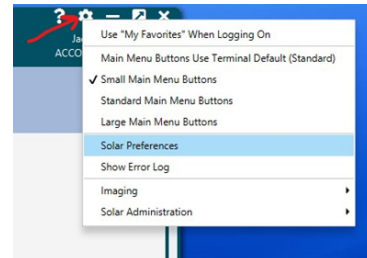
Remember, when you take training modules you get bluebucks and when you rate banner ads you could randomly win a \$25 gift card from IMARK. Check out the new modules and ads from Appleton, P&S, Cooper Lighting, Kichler Lighting and ABB.



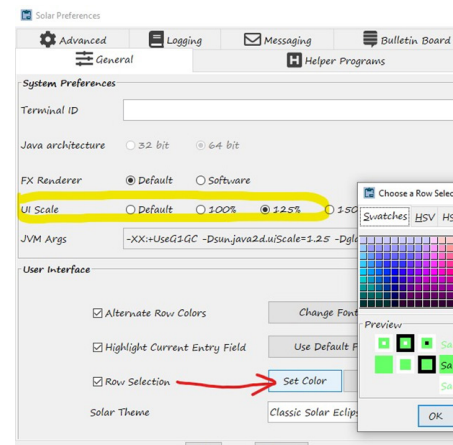
SOLAR ECLIPSE TIP

Personalize Your Solar - There is a gear symbol above your name in Solar where you can set Solar Preferences.

If you want to make your Solar display larger try selecting 125% for your UI Scale.



Also, to change the color of the selected row in a Solar screen, choose Set Color and a color. Changes will take effect with next login.



AUGUST ANNIVERSARIES

Alan Lawson 1 year
Eli Folsom 2 years

AUGUST BIRTHDAYS

Scott Barbee 8/1

PURPLE HEART HOMES - GETS CLOSE TO HOME

One of our warehouse associates in Concord, Monk, was able to witness his father get much needed improvements done to his home. His father got to enjoy his new home for the last few weeks of his life. Monk's father, Grover Monk, served in the U.S. Army during the Korean War as a "rifleman and machine gunner," with the 31st Infantry Regiment (aka "Polar Bears"). He received several awards, including the National Defense Service Medal, United Nations Service Medal, Good Conduct Medal, Korean Service Medal with two Bronze Stars.

Purple Heart Homes, Lowe's Home Team and Christian McCaffery helped make Mr. Monk's home safer for him, including doing renovations such as a building a new roof, installing a working door, adding a front porch, installing a handicapped accessible bathroom, window replacement, new HVAC, new paint, new kitchen and washer, landscaping, new porch/ramp.

Monk, We are so sorry for the loss of your father, we thank you for sharing his story with us and we all appreciate his service to our country.



SUMMER CHALLENGE IS BACK -

Congratulations to the Concord branch! Remember - Its branch against branch! Who will win the prize each month - the summer is still heating up! We still have the month of August left and there is the overall winners.

The winning branch will receive a catered lunch of your choice and \$50 cash for each employee. The overall winner will receive a bonus \$50 for each employee and each employee will be eligible for a drawing to win a \$500 gift card from Best Buy.

SUMMER CHALLENGE



LOOKING FOR CONTRIBUTORS

You have watched the ACES Wild newsletter evolve over the last two years and we want to ensure that it continues to evolve and include the information you want to read about. In order to make this happen – we need your help. We are asking for you to provide us content for the newsletter. This can be shout-outs for things well done, customer experiences and testimonials, successful projects where ACES exceeded out customer's expectations or a new feature or service your team is doing in your branch. We want to hear about it...and we want to reward you for providing the content. Send us a story idea and if we publish it then we will give you a \$25 gift card. Keep in mind, the more stories, the more opportunities to earn.

WELCOME TO THE TEAM

Our team is growing. We are really excited to welcome our new associates to the ACES team. You will get to know them better in upcoming issues of the newsletter, but for now, we would like to introduce you to:

John Younginer - VP/General Manager

Ken Cain - Marketing

Alexis Marshall - Marketing

BACK TO SCHOOL

We are approaching that time of year again, and honestly before my foster sons came to live with me my only thoughts about school starting back up was how it was going to affect traffic. Now I realize everything is changing, things have to be prepped, planned and organized more than they were in the summer. But I also started thinking about how this could be a good opportunity to look at how productive our days have been, maybe some areas we can prep or prepare more, schedule better. This may be a good time to clean up your calendar and really focus on the remainder of the year.

And if you have kids going back to school - I hope they have a really great year!